



Chairman's Review For the quarter ended March 31, 2011

On behalf of the Board of Directors of Shell Pakistan Limited, I am pleased to share the results of the Company for the quarter ended March 31, 2011.

During the first quarter of current year the Company earned a profit after tax of Rs. 758 million as against a net profit of Rs. 402 million recorded in the same period last year. This improvement in profitability is mainly on the back of improved performance in the export business of the Company, reduction of operating costs and favorable movements in the international price of oil during the quarter.

However, there continue to remain significant challenges for the Company due to low regulated margins and continued delay in recovery of Government refunds of indirect taxes and Price Differential Claims.

Margins for petrol and diesel are one of the lowest in the region, having been continuously reduced by the Government over the recent periods at a time when oil prices and all costs have been on the increase. In a high oil price and inflationary environment that is prevalent today, the current level of margins for local sales do not provide appropriate returns to cover the cost of operations and particularly the high cost of investment in required stock and assets. This is not a sustainable situation for the Company and needs to urgently be addressed by the Government.

In addition, Government receivables are now approaching in excess of Rs 6 billion and is causing a continually high financing charge on the company. Since the inception of these receivables over the last few years, the delays in settlement have already cost the company over Rs. 3 billion in interest costs. Your management is vigorously following up with concerned Government authorities for the early settlement of these.

We strongly believe it is imperative for the Government to urgently address the unfavorable impacts of reduction in Oil Marketing Company's margins and delays in settlement of Government receivables and are hopeful that the Government will act quickly to create an environment conducive to business continuity and growth in this key sector of the economy.

We thank our shareholders, customers and staff for their sustained support and trusting Shell as their brand of first choice.

> Zaiviji Ismail bin Abdullah Chairman

Condensed Interim Balance Sheet as at March 31, 2011

| | Note | (Unaudited) March 31, 2011(Rupees | (Audited) December 31, 2010 `000) |
|--|-------------|--|--|
| ASSETS | | | · |
| Non-Current Assets Property, plant & equipment Intangible assets Long term investments Long term loans and advances Long term deposits and prepayments Long term debtors Deferred taxation | 4 5 6 | 6,305,329 1,590,058 2,725,572 80,932 161,483 10,188 1,843,344 | 6,502,773 1,679,707 2,547,853 81,960 190,666 11,442 1,993,350 13,007,751 |
| Current Assets | | | |
| Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Cash and bank balances | 8 | 10,221 14,599,577 2,466,905 56,573 207,754 12,208,097 21,543 29,570,670 | 14,502 12,348,438 2,013,358 76,187 305,384 9,686,866 1,045,025 25,489,760 |
| TOTAL ASSETS | | 42,287,576 | 38,497,511 |
| TOTAL ASSETS | | 42,207,370 | |
| EQUITY AND LIABILITIES | | | |
| EQUITY Share capital Reserves Unappropriated profit | | 684,880 2,096,050 5,877,506 8,658,436 | 684,880 2,096,050 5,119,105 7,900,035 |
| Non-Current Liabilities | | | |
| Liabilities againts assets subject to finance lease Asset retirement obligation | | 4,368 189,792 194,160 | 2,662 187,104 189,766 |
| Command Limbilities | | 174,100 | 109,/00 |
| Current Liabilities Trade and other payables Accrued mark-up Current maturity of liabilities againts assets subject to finance leas Short term running finances utilised under mark-up arrangements - Short term loans- secured Taxation | | 20,183,107 97,274 12,020 4,193,235 8,700,000 249,344 33,434,980 | 19,936,550 86,350 15,550 1,586,438 8,400,000 382,822 30,407,710 |
| TOTAL EQUITY AND LIABILITIES | | 42,287,576 | 38,497,511 |
| Continuousies and commitments | 0 | | |
| Contingencies and commitments | 9 | | |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Zaiviji Ismail bin Abdullah

Badaruddin F. Vellani

Director

Chairman



Condensed Interim Profit and Loss Account (Unaudited) for the quarter ended March 31, 2011

| | | Quarter ended March 31, | |
|--|------|---------------------------------------|---------------------------------------|
| | Note | 2011 | 2010 |
| | | (Rupees | `000) |
| Sales Other Revenue | | 65,622,324 115,706 | 48,505,913 105,093 |
| Sales tax | | 65,738,030 (7,146,948) | 48,611,006 (5,759,158) |
| Net Revenue Cost of products sold | | 58,591,082 (54,799,258) | 42,851,848 (40,362,457) |
| Gross Profit Distribution and marketing expenses Administrative expenses | | 3,791,824 (1,173,233) (891,925) | 2,489,391 (681,083) (1,064,341) |
| Other operating income | | 1,726,666 52,879 | 743,967 271,656 |
| Other operating expenses | | 1,779,545 (306,043) | 1,015,623 (98,391) |
| Operating profit Financing cost | | 1,473,503 (374,199) | 917,232 (263,470) |
| Share of profit of associate - net of tax | | 1,099,304 177,719 | 653,762 93,276 |
| Profit before taxation Taxation | 10 | 1,277,023 (518,622) | 747,038 (345,001) |
| Profit after taxation | | 758,401 | 402,037 |
| | | Rupees | Rupees |
| Earnings per share | | 11.07 | 5.87 |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Zaiviji Ismail bin Abdullah

Chairman

Badaruddin F. Vellani

Condensed Interim Cash Flow Statement (Unaudited) for the quarter ended March 31, 2011

| | | Quarter ended March 31, | | |
|--|------|----------------------------|-------------|--|
| | Note | 2011 | 2010 | |
| | | (Rupees | `000) | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Cash generated from operations | 11 | (3,058,266) | (357,753) | |
| Mark-up paid on short-term finances and short-term loans | | (363,415) | (267,976) | |
| Taxes paid | | (502,094) | (326,232) | |
| Long term loans and advances | | 1,028 | 21,254 | |
| Long term deposits and prepayments | | 29,184 | 1,773 | |
| Mark up received on short term deposits | | 14,646 | 10,434 | |
| Long term debtors | | 1,254 | (24,040) | |
| Net cash used in operating activities | | (3,877,663) | (942,540) | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Fixed capital expenditure | | (64,400) | (225,853) | |
| Proceeds from disposal of property, plant and equipment | | 14,851 | 5,134 | |
| Net cash used in investing activities | | (49,549) | (220,719) | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Dividends paid | | (1,243) | (5,160) | |
| Repayment of liability under finance lease | | (1,824) | (5,434) | |
| Net cash used in financing activities | | (3,067) | (10,594) | |
| Net (decrease)/increase in cash and cash equivalents | | (3,930,279) | (1,173,853) | |
| Cash and cash equivalents at beginning of the period | | (8,941,413) | (7,583,378) | |
| Cash and cash equivalents at end of the period | | (12,871,692) | (8,757,231) | |
| -1 | | · /- /- / | | |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.



Condensed Interim Statement of Changes in Equity (Unaudited) for the quarter ended March 31, 2011

| | Issued, subscribed, paid-up capital | Capital reserves - share premium | General revenue reserves | Unappro- priated profit | Total |
|---|--|---|--------------------------------|-------------------------------|-------------|
| | | | - (Rupees '000) | | |
| Balance as at December 31, 2009 | 684,880 | 1,889,048 | 207,002 | 5,489,673 | 8,270,603 |
| Final Dividend for the year ended December 31, 2009 at Rs 25 per share | - | - | - | (1,712,198) | (1,712,198) |
| Interim dividend for the year ended December 31, 2010 at Rs 4 per share | - | - | - | (273,952) | (273,952) |
| Total comprehensive income for the year ended December 31, 2010 | - | - | - | 1,615,582 | 1,615,582 |
| Balance as at December 31, 2010 | 684,880 | 1,889,048 | 207,002 | 5,119,105 | 7,900,035 |
| Profit after taxation for the quarter ended March 31, 2011 | - | - | - | 758,401 | 758,401 |
| Balance as at March 31, 2011 | 684,880 | 1,889,048 | 207,002 | 5,877,506 | 8,658,436 |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

for the quarter ended March 31, 2011

1. THE COMPANY AND ITS OPERATIONS

Shell Pakistan Limited (the Company) is a limited liability company incorporated in Pakistan and is listed on the Karachi and Lahore Stock Exchanges. The registered office of the Company is located at Shell House, 6, Ch. Khaliguzzaman Road, Karachi-75530, Pakistan.

The Company markets petroleum products and compressed natural gas. It also blends and markets various kinds of lubricating oils.

2. BASIS OF PREPARATION

These condensed interim financial statements of the Company for the quarter ended March 31, 2011 are unaudited and have been prepared in accordance with the requirements of the International Accounting Standard 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 (the Ordinance). In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed.

This condensed interim financial information is being submitted to the shareholders in accordance with section 245 of the Ordinance and should be read in conjunction with the audited annual financial statements of the Company for the year ended December 31, 2010.

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3. ACCOUNTING POLICIES

3.1 The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of audited annual financial statements of the Company for the year ended December 31, 2010.

| | | (Unaudited) March 31, 2011 | (Audited) December 31, 2010 |
|-----|---|---|--|
| | | (Rupee | s `000) |
| 4. | PROPERTY, PLANT AND EQUIPMENT | | |
| | Operating assets, at net book value - notes 4.1 and 4.2 Capital work-in-progress - note 4.3 | 6,172,442 246,232 | 6,202,640 344,304 |
| | Less: Provision for impairment | 6,418,674 113,345 | 6,546,944 44,171 |
| | ' | 6,305,329 | 6,502,773 |
| 4.1 | Additions to operating assets during the period / year were as follows: | | |
| | Owned assets | | |
| | Leasehold land Building on freehold land Building on leasehold land Tanks and piplines Plant and machinery Air conditioning plant Dispensing pumps Rolling stock and vechiles Electrical, mechanical and fire fighting equipment Funrniture, office equipment and other assets Computer auxiliaries | 5,985 54,373 - - - - 101,680 435 | 3,967 7,597 209,605 71,989 162,969 1,534 22,095 19,535 92,217 227,787 16,658 |
| | Leased assets | | |
| | Plant and machinery Vehicles | | - 40,794 |
| | | 162,473 | 876,747 |



for the quarter ended March 31, 2011

4.2 The following assets were disposed / written off during the period / year:

| | | Cost | Accumulated depreciation | Net book value |
|-----|---|--|---|--|
| | | | (Rupees `000) - | |
| | Owned assets | | | |
| | Building on leasehold land Tanks and pipelines Plant and machinery Dispensing pumps Rolling stock and vehicles Electrical, mechanical and fire fighting equipment | 22,881 394 10,558 41 3,687 73,695 | 3,292 4 1 <i>7</i> 5 4 968 20,918 | 19,589 389 10,383 37 2,719 52,777 |
| | Leased assets | | | |
| | Plants & machinery Vehicles | 9,946 9,310 | 6,51 <i>7</i> 6,953 | 3,429 2,35 <i>7</i> |
| | | 130,512 | 38,832 | 91,680 |
| | December 31, 2010 (Audited) | 472,072 | 224,451 | 247,621 |
| | | | (Unaudited) March 31, 2011 | (Audited) December 31, 2010 |
| | | | (Rupees | s `000) |
| 4.3 | Capital work-in-progress comprises of: | | | |
| | Buildings on leasehold land Tanks and pipelines Plant and machinery Dispensing pumps Rolling stock and vehicles Electrical, mechanical and fire fighting equipment Furniture, office equipment and other assets Capital stores and spares | | 22,757 104,410 50,591 7,561 17,975 42,167 771 | 50,252 126,333 7,545 2,091 17,975 136,883 1,221 2,004 |
| | | | 246,232 | 344,304 |
| | | | | |

5. INTANGIBLES

This includes an amount of Rs. 1,590,058 thousand (December 31, 2010: Rs. 1,679,707 thousand) incurred by the Company in respect of implementation and deployment of its Enterprise Resource Planning (ERP) system as part of its business transformation project.

6. LONG TERM INVESTMENTS

This includes investment in an associate "Pak Arab Pipeline Company Limited (PAPCO)", which is carried at carrying value under equity method of accounting amounting to Rs. 2,720,572 thousand (December 31, 2010: Rs. 2,542,853 thousand) as follows:

for the quarter ended March 31, 2011

| | (Unaudited) March 31, 2011 | (Audited) December 31, 2010 |
|---------------------------------------|----------------------------------|-----------------------------------|
| | | `000) |
| Movement of investment in associate | | |
| Beginning of the period / year | 2,542,853 | 2,307,806 |
| Share of profits Share of taxation | 274,009 (96,290) | 916,887 (320,879) |
| Dividend received | 177,719 | 596,008 (360,961) |
| End of the period / year | 2,720,572 | 2,542,853 |

DEFERRED TAX ASSET

This amount represents Net deferred tax asset in respect of Carry forward tax losses and other deductible temporary differences offset by deferred tax liability arising in respect of taxable temporary differences as per the deferred tax policy of the Company.

Deferred income tax asset is recognized for tax losses available for carry-forward to the extent that the realization of the related tax benefit through future taxable profits is probable. The aggregate unutilized tax losses as at March 31, 2011 amount to Rs. 6,867,910 thousand (December 2010: Rs. 7,296,481 thousand), out of which deferred income tax asset has been recognized on tax losses amounting to Rs. 6,539,163 thousand (December 2010: Rs. 6,967,734 thousand), based on projections of future taxable profits of the Company.

8. OTHER RECEIVABLES

This includes receivables of Rs. 4,968,073 thousand (December 31, 2010: Rs. 5,106,027 thousand) from the Government of Pakistan (GoP) on account of the following:

- **8.1** Petroleum development levy recoverable amounting to Rs. 2,196,047 thousand (December 31, 2010: Rs. 2,070,888 thousand) from the Federal Board of Revenue on account of export sales. The Company has not received any settlement against this receivable during the period and is actively pursuing the matter with the Federal Board of Revenue.
- **8.2** Price differential on imports and the ex-refinery price amounting to Rs. 295,733 thousand (December 31, 2010: Rs. 295,733 thousand) on direct and retail sales during the period 1990-2002.
- **8.3** Price differential claims receivable from the GoP amounting to Rs. 747,490 thousand (December 31, 2010: Rs. 747,490 thousand). From time to time the GoP agreed to subsidise the petroleum prices by restricting the increase in prices of various petroleum products in order to reduce the burden of rising oil prices on the end consumers.
- Price differential claim amounting to Rs. 1,728,803 thousand (December 31, 2010: Rs. 1,991,916 thousand) on account of import of motor gasoline by the Company, being the difference between their landed cost and exrefinery prices announced by Oil and Gas Regulatory Authority (OGRA). In 2007, the Company as well as other oil marketing companies were asked in a meeting chaired by Director General Oil to import motor gasoline to meet the increasing local demand. Accordingly, oil marketing companies approached the Ministry of Petroleum and Natural Resources (MoPNR) with a proposal for pricing mechanism whereby end consumer price of motor gasoline was proposed to be fixed at weighted average of ex-refinery (import parity) price and landed cost of imported product. Although no response was received from the MoPNR, the Company alongwith another oil marketing company continued to import motor gasoline on behalf of the industry being confident that price differential on motor gasoline, will be settled as per previous practice i.e. based on the differential between ex-refinery and import cost at the time of filing of cargo with Customs, as imports were being made on MoPNR instructions.

During 2009, oil marketing companies approached the MoPNR requesting an expeditious settlement of these claims. Further, the Company along with other affected oil marketing companies also approached MoPNR through letter dated July 23, 2009 requesting for an early settlement of these claims. On October 2, 2009, MoPNR requested that an audited claim be submitted to allow further consideration and resolution of the matter. In December 2009 and March 2010, audits covering the claims for the period October 2007 to September 2009 and October 2009 to December 2009 respectively were completed and the audit reports were forwarded to MoPNR as per their request.

for the quarter ended March 31, 2011

In February 2011, the Company has received an amount of Rs. 454,000 thousand from GoP in respect of these claims. The Company along with other oil marketing companies and Oil Companies Advisory Committee (OCAC) continues to follow up this matter with MoPNR and is confident of recovering this amount in full. The receivable represents the Company's share of differential claim on shared import cargoes of motor gasoline.

9. CONTINGENCIES AND COMMITMENTS

9.1 Contingencies

9.1.1 Infrastructure fee

The Sindh Finance Act 1994, prescribed the imposition of an infrastructure fee at the rate of 0.5% of the C&F value of all goods entering or leaving the province of Sindh via sea or air.

The Company and several others challenged the levy in constitutional petitions before the High Court of Sindh. These petitions were dismissed as, during their pendency, the nature of the levy was changed by the Government of Sindh through an Ordinance. The Company and others therefore filed civil suits in the High Court of Sindh challenging the amending Ordinance. However, these suits were also dismissed in October 2003. All the plaintiffs preferred intra-court appeals against the dismissal. The intra-court appeals were decided by the High Court in September 2008 wherein it was held that the levy is valid and collectable only from December 12, 2006 onwards and not prior to this date. Being aggrieved by the said judgment, both the Company and the Government of Sindh filed separate appeals before the Supreme Court of Pakistan.

The accumulated levy upto December 12, 2006 (held to be invalid by the High Court) amounts to Rs. 603,000 thousand and from then onwards upto March 31, 2011 amounts to Rs. 1,214,858 thousand (Total Rs. 1,817,858 thousand) (December 31, 2010: Rs. 1,720,842 thousand). However, based on the legal advice obtained, no provision has been made in this condensed interim financial information against the levy as the Company's management expects a favorable outcome.

9.1.2 PARCO pipeline fill

The MoPNR has made a claim relating to the loan arranged by the Government of Pakistan to the Company to finance the initial fill of the Pak-Arab Refinery Limited (PARCO) Pipeline. MoPNR has calculated the Company's liability by applying the price prevailing on August 11, 2000 to the quantity of fuel supplied at the time of initial fill.

The Company maintains that its liability is limited only to the extent of Rs. 78,164 thousand (December 31, 2010: Rs. 78,164 thousand) which is based on the price prevailing at the time of the initial fill and has been fully paid in March 2007.

The claim, if calculated on August 11, 2000 price as indicated by MoPNR, would amount to Rs. 294,000 thousand. Based on legal advice obtained, the management is confident that its exposure in this respect amounted to Rs 78,164 thousand and consequently no provision has been made for the additional demand raised by MoPNR.

9.1.3 Others

The aggregate amount of other claims against the Company not acknowledged as debt as at March 31, 2011 amount to approximately Rs. 2,096,209 thousand (December 31, 2010: Rs. 1,921,096 thousand). This includes claims by refineries, amounting to Rs. 996,554 thousand (December 31, 2010: Rs. 996,554 thousand) in respect of delayed payment charges. The Company does not acknowledge the claim for late payment charges as the delayed payment to refineries arose due to the liquidity crisis faced by oil marketing companies over the past few years caused by non-settlement of price differential claims by the Government of Pakistan.

9.2 Commitments

- **9.2.1** Capital expenditure contracted for but not incurred as at March 31, 2011 amounted to approximately Rs. 220,269 thousand (2010: Rs. 196,710 thousand).
- **9.2.2** Commitments for rentals of assets under operating lease agreements as at March 31, 2011 amounted to Rs. 2,202,920 thousand (December 31, 2010: Rs. 2,361,356 thousand) payable as follows:

for the quarter ended March 31, 2011

| | (Unaudited) March 31, 2011 | (Audited) December 31, 2010 |
|---|----------------------------------|-----------------------------------|
| | (Rupees | 3 `000) |
| Not later than one year Later than one year and not later than five years Later than five years | 146,282 585,413 1,471,225 | 147,548 584,816 1,628,992 |
| | 2,202,920 | 2,361,356 |

- Post-dated cheques have been deposited with the Collector of Customs Port Qasim and Karachi Port Trust in accordance with the Customs' Act, 1969 as an indemnity to adequately discharge the liability for the duties and taxes leviable on imports, as required under the Finance Act, 2005. As at March 31, 2011, the value of these cheques amounted to Rs. 7,007,716 thousand (December 31, 2010: Rs. 6,657,745 thousand). The maturity dates of these cheques extend to September 22, 2011 (December 31, 2010: June 27, 2011).
- **9.2.3** Letters of credit and bank guarantees outstanding as at March 31, 2011 amount to Rs. 10,767,893 thousand (December 31, 2010: Rs. 4,220,825 thousand).

| | (December 31, 2010: Rs. 4,220,825 thousand). | | |
|------|---|--------------------------------|------------------------|
| | | Quarter ende | d March 31, |
| | | 2011 | 2010 |
| | | (Rupee: | s `000) |
| 10. | TAXATION | · | |
| | Current | | |
| | - Minimum tax on turnover | 221,373 | 168,038 |
| | - Presumptive tax | 147,249 | 51,502 |
| | Deferred | 150,000 | 125,461 |
| | | 518,622 | 345,001 |
| 11. | CASH GENERATED FROM OPERATIONS | | |
| | Profit before taxation | 1,277,023 | <i>747</i> ,038 |
| | Adjustment for non-cash charges and other items | | |
| | Depreciation and amortization charge | 278,155 | 181,694 |
| | Accreation expense in respect of asset retirement obligation Provision for impairment of trade debts | 2,688 5,286 | 375 |
| | Reversal of provision for impairment of trade debts | (19,117) | (21,357) |
| | Provision for impairment of Fixed assets | 69,929 | - |
| | Loss / (Gain) on disposal of property, plant and equipment | (11,443) | 60,369 |
| | Share in profit of associate Mark-up on short term deposits | (1 <i>77,</i> 719) (14,646) | (93,276) (11,024) |
| | Mark-up on short term running finances and loans | 353,109 | 228,664 |
| | Working capital changes - note 11.1 | (4,821,531) | (1,450,236) |
| | | (3,058,266) | (357,753) |
| 11.1 | Working capital change | | |
| | Decrease / increase in current assets | | |
| | Stores and spares | 4,281 | (1,893) |
| | Stock-in-trade Trade debts | (2,251,139) (439,716) | 1,632,775 (341,537) |
| | Loans and advances | 19,614 | 2,191 |
| | Trade deposits and short term prepayments | 97,630 | 2,191 7,343 |
| | Other receivables | (2,521,231) | (208,853) |
| | In any and the common but the | (5,090,561) | 1,090,026 |
| | Increase / (decrease) in current liabilities Trade and other payables | 269,029 | (2,540,262) |
| | • | (4,821,532) | (1,450,236) |



for the quarter ended March 31, 2011

12. RELATED PARTY TRANSACTIONS

Significant transactions entered by the Company with related parties are as follows:

| Nature of relationship | Nature of transactions | (Unaudited) March 31, 2011 | (Audited) December 31, 2010 |
|-----------------------------------|---|----------------------------------|-----------------------------------|
| | - | (Rupee | s `000) |
| Associate | | | |
| Pak Arab Pipeline Company Limited | Pipeline charges | 205,683 | 164,932 |
| Contribution to staff | | | |
| retirement benefits | Pension Fund | 18,448 | 19,018 |
| | Gratuity Fund | 4,216 | 4,699 |
| | Provident Fund | 7,164 | 7,670 |
| Other related parties | Purchases | 26,385,479 | 13,325,542 |
| | Sales | 347,764 | 671,563 |
| | Technical service fee charged - note 12.1 | 280,636 | 534,639 |
| | Trade Mark and manifestations License fee charged - note 12.2 | 30,249 | 39,492 |
| | Computer expenses charged (Global Infrastructure Desktop charges) | 30,700 | 33,469 |
| | Expenses recovered from related parties - note 12.3 | 31,333 | 105,358 |
| | Other expenses charged by related parties - note 12.3 | 76,882 | 26,655 |

- 12.1 Technical services include advice and assistance on the implementation of strategies and in the Company's operations. The costs for these services and the fees have been determined on the basis of agreements between the Company and related Shell Group companies based on an agreed methodology.
- 12.2 Trade mark and manifestations license fee and Global Infrastructure Desktop charges are based on the agreements entered into by the Company.
- **12.3** Expenses recovered from / charged by related parties are based on actual.

13. GENERAL

Figures have been rounded off to the nearest thousand.

14. DATE OF AUTHORISATION

This condensed interim financial information was authorized for issue on April 19, 2011 by the Board of Directors of the Company.

Zaiviji Ismail bin Abdullah

Badaruddin F. Vellani

Chairman

Director

Company Information

Board of Directors

Chairman Mr. Zaiviji Ismail bin Abdullah

Mr. Michael Noll Mr. Farrokh K. Captain Mr. Chong Keng Cheen

Mr. Chong Keng Cheen Mr. Gary Fisher

Mr. Imran R. Ibrahim Mr. Zaffar A. Khan Ms. Shahnaz Wazir Ali

Mr. Omar Yaqoob Sheikh Mr. Sarim Sheikh

Mr. Badaruddin F. Vellani

Chief Executive

Managing Director & Chief Executive

Mr. Zaiviji Ismail bin Abdullah

Audit Committee

Chairman Mr. Badaruddin F. Vellani

Mr. Michael Noll Mr. Imran R. Ibrahim

Managing Director & Chief Executive

Country Coordinator Chief Financial Officer

General Manager Retail
General Manager External Affairs

General Manager Human Resources General Manager Business Strategy

General Manager Distribution

Head of Legal

Business Manager Commercial Fuels

General Manager Lubricants

Managing Director Designate

Country Leadership Team

Mr. Zaiviji Ismail bin Abdullah

Ms. Seema Adil

Mr. Rafi H. Basheer

Mr. Gary Fisher

Mr. Abid S. Ibrahim

Mr. Leon Menezes

Mr. Omar Motiwalla

Mr. Haroon Rashid

Mr. Tariq Saeed

Mr. Anwaar Shami

Mr. Omar Yagoob Sheikh

Mr. Sarim Sheikh

Company Secretary

Mr. Tariq Saeed

Registered Office

Shell House,

6, Ch. Khaliquzzaman Road,

Karachi-75530

Auditors

A. F. Ferguson & Co.

Legal Advisors

Vellani & Vellani Advocates & Solicitors

Registrar & Share Registration Office

FAMCO Associates (Pvt) Ltd., 1st Floor, State Life Building 1-A,

I. I. Chundrigar Road,

Karachi-74000